

**WALNUTS NEW ZEALAND CO-OPERATIVE LIMITED**

**FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED 31 MARCH 2017**

**Walnuts New Zealand  
Co-operative Limited**  
**Financial Statements**  
**As at 31 March 2017**

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**Walnuts New Zealand  
Co-operative Limited**  
**Company Directory**  
**As at 31 March 2017**

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|                    |  |
|--------------------|--|
| Issued Capital     | 157,451 Class A Shares   |
| Registered Office  | 142 Tricketts Road, West Melton, Christchurch 7676   |
| Directors          | Francis VR Brenmuhl<br>Nelson J Hubber<br>Andrew K Horsbrugh<br>Basil Meyer<br>Trevor G Nicholas<br>Heather C North<br>Colin R Prebble |
| Company Number     | 5645689  |
| Auditors           | PKF Goldsmith Fox Audit  |
| Accountants        | Rodgers & Co Limited<br>Christchurch   |
| Bankers            | Westpac, Rolleston   |
| Solicitors         | Simpson Grierson, Auckland   |
| Date of Formation  | 29 April 2015  |
| Nature of Business | Walnuts processing and marketing   |
| Business Location  | West Melton<br>Christchurch  |

**Walnuts New Zealand  
Co-operative Limited**  
**Directors' Annual Report**  
**For the Year Ended 31 March 2017**



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The Directors hereby present their Annual Report including Financial Statements of the company for the year ended 31 March 2017.

Section 211 of the Companies Act 1993 requires the following disclosures:

**Principal Activities**

The business of the company is Walnuts processing and marketing . The nature of the company's business has not changed during the year.

**Auditors**

The company's Auditors for the year ended 31 March 2017 are PKF Goldsmith Fox Audit. PKF Goldsmith Fox Audit are willing to continue as the company auditors.

Fees paid and due to the Auditors are \$8,950 for the audit of the financial statements (included in the Statement of Comprehensive Income). In addition, there will be a charge of \$750.00 plus GST for the audit of the Share Register, which will be accounted for in the year ending 31 March 2018.

**Directors Holding Office**

The following Directors held office during the period (appointed in April 2015):

Francis VR Brenmuhl  
Nelson J Hubber  
Andrew K Horsbrugh  
Basil Meyer  
Trevor G Nicholas  
Heather C North  
Colin R Prebble

No directors resigned during the period.

**Directors' Disclosures**

Transactions were entered into with the following Directors' companies as transacting shareholders.

- Francis VR Brenmuhl - purchase of 2,077 Shares at \$2.75 each.
- Andrew K Horsbrugh - purchase of 762 Shares at \$2.75 each.

The Board of Directors received no notices from Directors wishing to use company information received in their capacity as Directors which would not have ordinarily been available.

**Donations**

No donations were made by the company during the period.

**Walnuts New Zealand  
Co-operative Limited**  
**Directors' Annual Report**  
**For the Year Ended 31 March 2017**



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For and on behalf of the Board of Directors,

Director  Director 

Date: 20 July 2017

**Walnuts New Zealand  
Co-operative Limited**

**Statement of Comprehensive Income  
For the Year Ended 31 March 2017**



|  | <i>Note</i> | <b>2017</b><br>\$        | <b>2016</b><br>\$        |
|--|-------------|--------------------------|--------------------------|
| Sales  | 2           | 1,215,261                | 1,084,141                |
| Cost of Sales                                | 3           | <u>(895,533)</u>         | <u>(814,557)</u>         |
| <b>GROSS PROFIT</b>                          |             | 319,728                  | 269,584                  |
| Other Income                                 | 2           | 211                      | 1,626                    |
| Gain/(Loss) on Disposal of Plant & Equipment |             | 1,533                    | -                        |
| Depreciation                                 | 13          | (30,929)                 | (27,691)                 |
| Finance Costs                                |             | (4,578)                  | (5,622)                  |
| Other Operating Costs                        | 4           | <u>(324,511)</u>         | <u>(260,619)</u>         |
| <b>LOSS BEFORE INCOME TAX</b>                |             | <u>(38,546)</u>          | <u>(22,722)</u>          |
| Income Tax Expense                           | 10          | 12,246                   | 2,551                    |
| <b>NET LOSS FOR THE YEAR</b>                 |             | <u><u>(\$26,300)</u></u> | <u><u>(\$20,171)</u></u> |
| <b>TOTAL COMPREHENSIVE INCOME</b>            |             | <u><u>(\$26,300)</u></u> | <u><u>(\$20,171)</u></u> |

*This Statement is to be read in conjunction with the notes to the financial statements and audit report.*



**Walnuts New Zealand  
Co-operative Limited**  
Statement of Changes in Equity  
For the Year Ended 31 March 2017



|   | Note  | 2017<br>\$       | 2016<br>\$       |
|---|-------|------------------|------------------|
| <b>EQUITY AT START OF YEAR</b>          |       | 302,885          | -                |
| <b>SURPLUS/(LOSS)</b>                   |       |                  |                  |
| Loss after Tax                          |       | (26,300)         | (20,171)         |
| <b>Total Income and Expense</b>         |       | (26,300)         | (20,171)         |
| <b>OTHER MOVEMENTS</b>                  |       |                  |                  |
| Share Capital                           | 18(a) | 56,716           | 323,056          |
| <b>EQUITY AT END OF YEAR</b>            |       | <u>\$333,301</u> | <u>\$302,885</u> |
| <b>MOVEMENTS IN RETAINED EARNINGS</b>   |       |                  |                  |
| Retained Earnings at start of year      | 18(b) | (20,171)         | -                |
| Net Loss                                |       | (26,300)         | (20,171)         |
| <b>Retained Earnings at End of Year</b> |       | (46,471)         | (20,171)         |
| <b>MOVEMENTS IN ISSUED CAPITAL</b>      |       |                  |                  |
| Balance at Start of Year                | 18(a) | 323,056          | -                |
| Net Shares Issued                       |       | 56,716           | 323,056          |
| <b>Balance at End of Year</b>           |       | 379,772          | 323,056          |
|   |       | <u>\$333,301</u> | <u>\$302,885</u> |

*This Statement is to be read in conjunction with the notes to the Financial Statements and the audit report.*



**Walnuts New Zealand  
Co-operative Limited**

**Balance Sheet  
As at 31 March 2017**



|                                      | <i>Note</i> | <b>2017</b><br>\$       | <b>2016</b><br>\$       |
|--------------------------------------|-------------|-------------------------|-------------------------|
| <b>CURRENT ASSETS</b>                |             |                         |                         |
| Cash and cash equivalents            | 8           | 202,524                 | 164,162                 |
| Taxation                             | 10          | 58                      | (846)                   |
| Trade and other receivables          | 19          | 165,694                 | 175,270                 |
| Inventories                          | 12          | <u>180,618</u>          | <u>179,932</u>          |
| <b>Total Current Assets</b>          |             | 548,894                 | 518,518                 |
| <b>NON-CURRENT ASSETS</b>            |             |                         |                         |
| Plant & Equipment                    | 13          | 190,883                 | 192,334                 |
| Intangibles                          | 14          | 66,500                  | 66,500                  |
| Deferred Tax Asset                   | 10          | <u>16,098</u>           | <u>3,852</u>            |
| <b>Total Non-Current Assets</b>      |             | 273,481                 | 262,686                 |
| <b>TOTAL ASSETS</b>                  |             | <u>822,375</u>          | <u>781,204</u>          |
| <b>CURRENT LIABILITIES</b>           |             |                         |                         |
| GST due for payment                  |             | 20,444                  | 21,020                  |
| Trade and other payables             | 20          | 358,325                 | 290,575                 |
| Provisions                           | 21          | 20,519                  | 15,918                  |
| Term loans - current portion         | 15          | <u>63,483</u>           | <u>61,022</u>           |
| <b>Total Current Liabilities</b>     |             | 462,771                 | 388,535                 |
| <b>NON-CURRENT LIABILITIES</b>       |             |                         |                         |
| Term liabilities                     | 15          | <u>26,303</u>           | <u>89,784</u>           |
| <b>Total Non-Current Liabilities</b> |             | 26,303                  | 89,784                  |
| <b>TOTAL LIABILITIES</b>             |             | <u>489,074</u>          | <u>478,319</u>          |
| <b>NET ASSETS</b>                    |             | <u><u>\$333,301</u></u> | <u><u>\$302,885</u></u> |
| Represented by:                      |             |                         |                         |
| <b>EQUITY</b>                        |             |                         |                         |
| Share capital                        | 18(a)       | 379,772                 | 323,056                 |
| Retained Earnings                    | 18(b)       | <u>(46,471)</u>         | <u>(20,171)</u>         |
| <b>TOTAL EQUITY</b>                  |             | <u><u>\$333,301</u></u> | <u><u>\$302,885</u></u> |

For and on behalf of the Board :

Director  Director 

Date: 20 July 2017





**Walnuts New Zealand  
Co-operative Limited**  
**Cash Flow Statement**  
**For the Year Ended 31 March 2017**

|  | Note | 2017<br>\$       | 2016<br>\$       |
|--|------|------------------|------------------|
| <b>Cash Flows from Operating Activities</b>                | 9    |                  |                  |
| <u>Cash was received from:</u>                             |      |                  |                  |
| Receipts from customers                                    |      | 1,407,339        | 1,068,388        |
| Interest received  |      | 211              | 1,626            |
|  |      | <u>1,407,550</u> | <u>1,070,014</u> |
| <u>Cash was paid to:</u>                                   |      |                  |                  |
| Payments to suppliers and employees                        |      | 1,303,456        | 1,063,472        |
| Rent paid  |      | 28,000           | 23,641           |
| Interest paid  |      | 4,578            | 5,622            |
| Income tax paid  |      | 904              | 455              |
|  |      | <u>1,336,938</u> | <u>1,093,190</u> |
| <b>Net Cash Inflow (Outflow) from Operating Activities</b> |      | <u>70,612</u>    | <u>(23,175)</u>  |
| <b>Cash Flows from Investing Activities</b>                |      |                  |                  |
| <u>Cash was received from:</u>                             |      |                  |                  |
| Proceeds from sale of fixed assets                         |      | 2,690            | 253              |
|  |      | <u>2,690</u>     | <u>253</u>       |
| <u>Cash was paid to:</u>                                   |      |                  |                  |
| Purchase of fixed assets                                   |      | 30,635           | 220,278          |
| Purchase of intangible assets                              |      | -                | 66,500           |
|  |      | <u>30,635</u>    | <u>286,778</u>   |
| <b>Net Cash Inflow (Outflow) from Investing Activities</b> |      | <u>(27,945)</u>  | <u>(286,525)</u> |
| <b>Cash Flows from Financing Activities</b>                |      |                  |                  |
| <u>Cash was received from:</u>                             |      |                  |                  |
| Loan advances received                                     |      | -                | 195,000          |
| Shares issued less transactions costs                      |      | 56,716           | 323,056          |
|  |      | <u>56,716</u>    | <u>518,056</u>   |
| <u>Cash was paid to:</u>                                   |      |                  |                  |
| Loan principal repayments                                  |      | 61,021           | 44,193           |
|  |      | <u>61,021</u>    | <u>44,193</u>    |
| <b>Net Cash Inflow (Outflow) from Financing Activities</b> |      | <u>(4,305)</u>   | <u>473,863</u>   |
| <b>NET INCREASE (DECREASE) IN CASH HELD</b>                |      | <u>38,362</u>    | <u>164,162</u>   |
| Cash and cash equivalents as at 1 April 2016               |      | 164,162          | -                |
| <b>Cash and Cash Equivalents as at 31 March 2017</b>       | 8    | <u>202,524</u>   | <u>164,162</u>   |

*This Statement is to be read in conjunction with the Notes to the Financial Statements, and the audit report.*

**Walnuts New Zealand  
Co-operative Limited**  
**Notes to the Financial Statements  
For the Year Ended 31 March 2017**



**1. STATEMENT OF ACCOUNTING POLICIES**

**Reporting Entity**

These are the financial statements of Walnuts New Zealand Co-operative Limited ('the company'). Walnuts New Zealand Co-operative Limited is a Co-operative Company incorporated in New Zealand and registered under the Companies Act 1993 and Co-operative Companies Act 1996. Walnuts New Zealand Co-operative Limited is engaged in the business of Walnuts processing and marketing. Its goal is to grow the wealth and security of producer-shareholders by providing them with a path to market for their product.

The Company is an Issuer of a regulated product and a reporting entity for the purposes of the Financial Reporting Act 2013.

The Company is designated as a for-profit entity for the purposes of New Zealand equivalents to International Financial Reporting Standards.

The financial statements for the year ended 31 March 2017 present the financial position of the company as at 31 March 2017 and the financial performance for the year ended on that date.

The Financial Statements presented for the year ended 31 March 2017 were authorised for issue by the Directors on 20 July 2017. The entity's owners do not have the power to amend the financial statements once issued.

**Basis of Preparation**

The financial statements of Walnuts New Zealand Co-operative Limited have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand ('NZ GAAP'). They comply with New Zealand equivalents to International Financial Reporting Standards ('NZ IFRS') and other applicable Financial Reporting Standards, as appropriate for profit-oriented entities. The financial statements comply with International Financial Reporting Standards. The financial statements have been prepared in accordance with the Companies Act 1993, the Financial Reporting Act 2013 and the Financial Markets Conduct Act 2013.

The accounting principles recognised as appropriate for the measurement and reporting of financial performance and financial position on a historical cost basis are followed by the company, with the exception of certain items for which specific accounting policies have been identified.

The information is presented in New Zealand dollars, which is the Company's functional and presentation currency and all values are rounded to the nearest dollar (\$).

The preparation of financial statements in conformity with NZ IFRS requires the use of certain critical accounting estimates. It also requires management to exercise judgement in the process of applying the company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are Impairment and Deferred Tax.



**Walnuts New Zealand  
Co-operative Limited**  
**Notes to the Financial Statements**  
**For the Year Ended 31 March 2017**



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**Accounting Standards and Interpretations**

During the year the company adopted all mandatory new and amended standards and interpretations. At the date of authorisation of these financial statements, certain new standards, amendments and interpretations to existing standards have been issued which were not yet effective at balance sheet date, and which the company has not early adopted. The company has assessed the relevance of all such new standards, interpretations and amendments, and has determined that there would be no material impact to the amounts recognised or disclosed in the financial statements.

**Accounting Standards and Interpretations Issued but not yet effective**

At the date of authorisation of these financial statements, the following Standards and Interpretations which have not been applied in these financial statements, were in issue but not yet effective for the period presented:

NZ IFRS 9 in respect of Financial Instruments, which will be effective for the accounting periods beginning on or after 1 January 2018.

NZ IFRS 15 in respect of Revenue from Contracts with Customers, which will be effective for accounting periods beginning on or after 1 January 2018.

NZ IFRS 16 in respect of Leases being accounted for under a single on-balance sheet model in a similar way to finance leases under IAS 17. This standard will be effective for annual periods beginning on or after 1 January 2019.

**Changes in Accounting Policies**

There have been no changes in accounting policies. All policies have been applied on bases consistent with those used in the previous period.

**Comparative Figures**

The comparative figures shown are for the 11 months ending 31 March 2016 as the Company commenced trading on 1 May 2015.

**Specific Accounting Policies**

In the preparation of these financial statements, the specific accounting policies are as follows:

**(a) Business Combination**

Business combinations are accounted for using the acquisition method. The consideration for acquisition is measured at the fair values of assets given. Costs incurred in connection with the acquisition are recognised as an expense during the previous period.

**(b) Plant & Equipment**

Plant and equipment are stated at cost less accumulated depreciation and impairment losses, if any.

Where an item of plant and equipment is disposed of or when no further economic benefits are expected from its use; the gain or loss (calculated as the difference between net sales price and carrying amount of the asset) is recognised in the Statement of Comprehensive Income.

The assets residual values, useful lives and depreciation methods are reviewed annually and adjusted if appropriate at each financial year end.



**Walnuts New Zealand  
Co-operative Limited**  
**Notes to the Financial Statements  
For the Year Ended 31 March 2017**



**(c) Depreciation**

Depreciation was provided for in the Statement of Comprehensive Income on a diminishing value basis over the estimated useful life of each asset. The principal rates in use were:

|                      |             |
|----------------------|-------------|
| Furniture & Fittings | 13% to 16%  |
| Office Equipment     | 16% to 50%  |
| Plant & Equipment    | 10% to 100% |

**(d) Impairment - Non-financial Assets**

Assets other than deferred tax assets are reviewed at each balance date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated.

If the estimated recoverable amount of an asset is less than its carrying amount, the asset is written down to its estimated recoverable amount and an impairment loss is recognised in the Statement of Comprehensive Income. Any reversal of the impairment loss is recognised as income immediately.

**(e) Shares Issued**

Shares issued by the Company are recorded at the value of proceeds received, net of costs directly attributable to the issue of the shares.

**(f) Intangible Assets**

Intangible assets consists of Goodwill. Goodwill represents the excess of the purchase consideration over the fair value of net tangible and identifiable intangible assets acquired, at the time of acquisition. Goodwill is not amortised, but tested annually for impairment (Refer to Note 14).

Any impairment is recognised within the Statement of Comprehensive Income and may not be subsequently reversed.

**(g) Goods & Services Tax**

These financial statements have been prepared on a GST exclusive basis with the exception of trade receivables and trade creditors and other trade payables which are shown inclusive of GST.

**(h) Finance Costs**

Finance costs shall be recognised as an expense in the period in which they are incurred.



**Walnuts New Zealand  
Co-operative Limited**  
**Notes to the Financial Statements  
For the Year Ended 31 March 2017**



**(i) Income Tax**

The income tax expense recognised for the period includes both the current period provision and the income tax effects of timing differences, being deferred income tax. Income tax is recognised in the Statement of Comprehensive Income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current period provision is the expected tax payable on the taxable profit for the period based on tax rates enacted at balance date. Current tax for the period is recognised as a liability or asset in the Balance Sheet to the extent that it is not yet paid or refunded.

Deferred income tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax assets and liabilities are recognised at the tax rates expected to apply when the assets are recovered or the liabilities are settled.

Deferred tax assets are recognised to the extent that it is probable that sufficient taxable profits will be available in the future to utilise deductible temporary differences. Deferred tax has been calculated on the assumption that there will be no change in tax law or circumstances of the Company that will result in tax losses not being available to the Company in the future.

**(j) Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the first-in, first-out (FIFO) method.

The cost of processed inventories includes the cost of direct product, direct labour and a proportion of the factory overhead, based on normal operating capacity.

**(k) Leased Assets**

Plant and equipment and land and buildings are leased by Walnuts New Zealand Co-operative Limited.

**Operating Leases**

Operating leases are those which all the risks and benefits are substantially retained by the lessor. Operating lease payments are expensed in the periods the amounts are payable.

**(l) Cash and Cash Equivalents**

Cash in the balance sheet comprise cash at bank and in hand.



**Walnuts New Zealand  
Co-operative Limited**  
**Notes to the Financial Statements  
For the Year Ended 31 March 2017**



**(m) Financial Instruments**

**Initial Recognition and Measurement**

Financial assets and financial liabilities are recognised in the Balance Sheet when the Company becomes a party to the contractual provisions to the instrument. For financial assets, this is equivalent to the date that the entity commits itself to either purchase or sell the asset (trade date accounting is adopted).

Financial instruments are initially measured at fair value plus transactions costs except where the instrument is classified 'at fair value through Statement of Comprehensive Income' in which case transaction costs are expensed to Statement of Comprehensive Income immediately.

**Classification and Subsequent Measurement**

Financial instruments are subsequently measured at either fair value, amortised cost using the effective interest rate method or cost. Fair value represents the amount for which an asset could be exchanged or a liability settled, between knowledgeable, willing parties. In other circumstances, valuation techniques are adopted.

The effective interest method is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that exactly discounts estimated future cash payments or receipts (including fees, transaction costs and other premiums or discounts) through the expected life (or when this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying value with a consequential recognition of an income or expense in the Statement of Comprehensive Income.

**Financial Assets at Fair Value through Statement of Comprehensive Income**

Financial assets are classified at 'fair value through the Statement of Comprehensive Income when they are either held for trading for the purpose of short term profit taking, derivatives not held for hedging purposes, or when they are designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. Such assets are subsequently measured at fair value with changes in carrying value being included in Statement of Comprehensive Income.

**Receivables**

Receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost.

Receivables are included in current assets, except for those which are not expected to mature within 12 months after the end of the reporting period, which will be classified as non-current assets.

**Financial Liabilities**

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost.

Impairment

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of estimated future cash flows. An impairment loss in respect of an available-for-sale financial asset is calculated by reference to its fair value.

All impairment losses are recognised in the Statement of Comprehensive Income. An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised. This reversal is recognised in the Statement of Comprehensive Income.

Derecognition of Financial Instruments

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expire. The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed is recognised in profit or loss.

**(n) Revenue**

Sales of goods are recognised when the company has performed its contractual obligations in respect of that consideration.

Interest income is recognised using the effective interest method.

**(o) Receivables**

Receivables are stated at their estimated realisable value. Bad debts are written off in the year in which they are identified.

**(p) Provisions**

Provisions are recognised when the company has a present obligation (legal or constructive) as a result of a past event, if it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

**(q) Employee Entitlements**

A liability for holiday pay entitlements is recognised in the balance sheet.

Where the payment is expected to occur more than 12 months after balance date, the liability is recorded at its present value. Where the payment is expected to be made in less than 12 months, the provision is the amount expected to be paid.

**Walnuts New Zealand  
Co-operative Limited**  
Notes to the Financial Statements  
For the Year Ended 31 March 2017



(r) **Statement of Cash Flows**

Definitions of the terms used in the Statement of Cash Flows.

"Cash and cash equivalents" comprise cash at bank and in hand, and short-term deposits with an original maturity of three months or less that are readily convertible to known amounts of cash.

"Operating Activities" are the principal revenue-producing activities of the entity and other activities that are not investing or financing activities.

"Investing Activities" are those activities relating to the acquisition and disposal of investment property and any other non-current assets.

"Financing Activities" are those activities relating to changes in the equity and debt capital structure of the Company and those activities relating to the cost of servicing the Company's equity capital.

(s) **Segment**

The Company operates in one industry and geographic segment. All activities are carried out in Christchurch, New Zealand. The directors review the operating results on a regular basis and make decisions on resource allocation based on the review of results. The nature of goods and services provided have similar characteristics within the operating segment.

**2. OPERATING REVENUE**

|                                | <b>2017</b>             | <b>2016</b>             |
|--------------------------------|-------------------------|-------------------------|
|                                | \$                      | \$                      |
| Sales                          | 1,215,261               | 1,084,141               |
| Interest Received              | <u>211</u>              | <u>1,626</u>            |
| Total Other Income             | <u>211</u>              | <u>1,626</u>            |
| <b>Total Operating Revenue</b> | <b><u>1,215,472</u></b> | <b><u>1,085,767</u></b> |

**3. COST OF SALES**

|                                  | <b>2017</b>           | <b>2016</b>           |
|----------------------------------|-----------------------|-----------------------|
|                                  | \$                    | \$                    |
| Purchases                        | 568,518               | 503,545               |
| Freight                          | 33,972                | 33,104                |
| Employee Expenses - Direct Wages | <u>293,043</u>        | <u>277,908</u>        |
| <b>Total Cost of Sales</b>       | <b><u>895,533</u></b> | <b><u>814,557</u></b> |





**Walnuts New Zealand  
Co-operative Limited**  
**Notes to the Financial Statements**  
**For the Year Ended 31 March 2017**



**4. OPERATING EXPENSES**

|                                    | <b>2017</b>           | <b>2016</b>           |
|------------------------------------|-----------------------|-----------------------|
|                                    | <b>\$</b>             | <b>\$</b>             |
| Employee Expenses - Wages          | 138,223               | 118,970               |
| Employee Expenses - Other          | 3,055                 | 2,061                 |
| Accident Compensation Levy         | 3,016                 | 2,670                 |
| Accountancy Fees                   | 8,750                 | -                     |
| Advertising & Marketing            | 2,876                 | 7,936                 |
| Administration Outwork             | 13,275                | 13,184                |
| Audit Fees                         | 8,950                 | 8,750                 |
| Bank Charges                       | 609                   | 758                   |
| Cleaning & Rubbish Disposal        | 448                   | 157                   |
| Compliance Costs                   | 11,324                | 6,504                 |
| Consultancy/Management Fees        | 18,798                | 6,766                 |
| Entertainment                      | 819                   | 1,134                 |
| Freight & Courier                  | 18                    | 285                   |
| General Expenses                   | 1,710                 | 311                   |
| General Expenses - Factory         | 3,662                 | 2,895                 |
| Governance Costs                   | 9,732                 | 2,645                 |
| Insurance                          | 11,592                | 10,111                |
| Legal Expenses                     | 793                   | -                     |
| Legal & Professional Fees - Set-up | -                     | 8,008                 |
| Other Fees - Set-up                | -                     | 2,204                 |
| Light Power & Heating              | 5,558                 | 5,312                 |
| Motor Vehicle Expenses             | 3,332                 | 3,559                 |
| Motor Vehicle Lease payments       | 8,376                 | 6,282                 |
| Plant & Equipment <\$500           | 4,080                 | 2,114                 |
| Printing, Stamps & Stationery      | 6,175                 | 6,180                 |
| Rents and Rates                    | 28,714                | 23,641                |
| Rent - Plant & Equipment           | 1,233                 | 125                   |
| Repairs & Maintenance              | 6,104                 | 7,677                 |
| Rodent Control                     | 2,417                 | 1,325                 |
| Subscriptions                      | 2,900                 | 1,058                 |
| Telephone, Tolls & Internet        | 4,136                 | 2,839                 |
| Travel Expenses                    | 13,836                | 5,158                 |
| <b>Total Operating Expenses</b>    | <b><u>324,511</u></b> | <b><u>260,619</u></b> |

Governance costs include \$7,000 paid to Heather North for duties as Company Secretary, and membership payment to Co-operative Business New Zealand. Insurance costs include Directors' Liability Insurance.

**5. AUDITOR'S REMUNERATION**

|  | <b>2017</b>         | <b>2016</b>          |
|--|---------------------|----------------------|
|  | <b>\$</b>           | <b>\$</b>            |
| Amounts received or receivable by PKF Goldsmith Fox Audit for: |                     |                      |
| Auditing the financial statements                              | 8,950               | 8,750                |
| Other services:  |                     |                      |
| For assistance with Product Disclosure Statement               | -                   | 7,350                |
| <b>Total</b>   | <b><u>8,950</u></b> | <b><u>16,100</u></b> |



**Walnuts New Zealand  
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**6. RELATED PARTIES**

The following transactions with related parties occurred during the period:

(a) Purchases of goods and services

The Directors, who are growers/suppliers of walnuts, undertook trade with the Co-operative during the year at arm's length. The value of these transactions as a group was \$190,595 (2016: \$320,255), including a deduction for drying costs. \$146,032 was outstanding to the Directors at 31 March 2017 (2016: \$120,156). To assist with cashflow, the Directors have elected not to be paid for the amount outstanding at 31 March 2017, which is when all other growers are paid. However, interest at 8% per annum will be payable to each Director on the amounts outstanding until the Company has made payment in full.

Andrew Horsbrugh, a Director, is the NZ Agent for AMB Rousset, an overseas supplier for walnut processing equipment. There were no transactions with this supplier during the year.

Basil Meyer, a Director, is the NZ Agent for Feucht Obsttechnik, an overseas supplier for walnut processing equipment. There were no transactions with this supplier during the year.

(b) Key management compensation and Company Secretary remuneration

Nelson Hubber, Director, was paid for management services during the year while the General Manager was overseas and for project work on the new Walnut Cracking Line. The total remuneration was \$7,268 (2016: \$6,225).

Heather North, Director, was paid for the role of Company Secretary during the year, and the total remuneration was \$7,000 (2016: Nil).

(c) Loans

The company has a term loan from A Cracker of a Nut Limited for the purchase of the business (Vendor Loan). The Directors of A Cracker of a Nut Limited are shareholders of Walnuts New Zealand Co-operative Limited. The original balance was \$185,000. The loan is secured and interest is charged at 4% p.a. (Refer to Note 15).

(d) Deed of Lease

A Deed of Lease for the lease of the premises and car parks at 142 Tricketts Road, West Melton, Christchurch was entered into on 1 May 2015 with MF & JM Lawrence Partnership for \$24,000 plus GST per annum for the first year, 2016/2017 \$28,000 and 2017/2018 \$33,000, with rights of renewal after three years.

MF & JM Lawrence own 3.8% of the Company's shares as at 31 March 2017 (2016: 4.4%).

(e) Acquisition of Interests in Other Entities

On 23 December 2016, transacting shareholders, Malcolm and Jennifer Lawrence, transferred 100% of the shares in Kernelz Limited and Walnuts New Zealand Limited at nil consideration, to Walnuts New Zealand Co-operative Limited. Refer to Note 24.

No amounts with any related parties have been written off or foregone during the period.

**Walnuts New Zealand  
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**7. SECURITIES AND GUARANTEES**

The only securities and guarantees relate to Term Liabilities (refer to Note 15).

**8. CASH & CASH EQUIVALENTS**

|                        | <b>2017</b>    | <b>2016</b>    |
|------------------------|----------------|----------------|
|                        | \$             | \$             |
| Cash and bank accounts | <u>202,524</u> | <u>164,162</u> |

**9. CASH FLOW INFORMATION**

|  | <b>2017</b>          | <b>2016</b>            |
|--|----------------------|------------------------|
|  | \$                   | \$                     |
| Net Profit/(Loss) after Taxation                 | (26,300)             | (20,171)               |
| <b>Plus/(Less) Non Cash Items:</b>               |                      |                        |
| Depreciation and Gain/Loss on Disposal           | <u>29,396</u>        | <u>27,691</u>          |
|  | 29,396               | 27,691                 |
| <b>Plus/(Less) Movements in Working Capital</b>  |                      |                        |
| Decrease (Increase) in accounts receivable       | 9,576                | (175,270)              |
| Decrease (Increase) in inventories               | (686)                | (179,932)              |
| Increase (Decrease) in accounts payable, GST due | 67,175               | 311,595                |
| Provisions added                                 | 4,601                | 15,918                 |
| Income tax                                       | <u>(13,150)</u>      | <u>(3,006)</u>         |
|  | 67,516               | (30,695)               |
| <b>Net Cash Inflow/(Outflow) from Operating</b>  | <u><u>70,612</u></u> | <u><u>(23,175)</u></u> |



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**10. TAXATION**

|  | <b>2017</b>     | <b>2016</b>    |
|--|-----------------|----------------|
|  | \$              | \$             |
| Net Operating Profit/(Loss) Before Tax           | (38,546)        | (22,722)       |
| Add Non-deductible Expenses                      | <u>1,571</u>    | <u>27,369</u>  |
| Net Surplus/(Deficit) for Taxation               | <u>(36,975)</u> | <u>4,647</u>   |
| <b>The Taxation Charge is Represented by</b>     |                 |                |
| Current year tax at 28%                          | -               | 1,301          |
| Deferred tax                                     | <u>(12,246)</u> | <u>(3,852)</u> |
|  | <u>(12,246)</u> | <u>(2,551)</u> |
| Current year tax                                 | -               | 1,301          |
| Less   |                 |                |
| RWT credits                                      | <u>58</u>       | <u>455</u>     |
| <b>Total Income Tax Refund/(Due) per Balance</b> | <u>58</u>       | <u>(846)</u>   |

**Deferred Tax**

|  | <b>2017</b>     | <b>2016</b>    |
|--|-----------------|----------------|
|  | \$              | \$             |
| Opening balance                                | (3,852)         | -              |
| Deferred portion of current year's tax expense | <u>(12,246)</u> | <u>(3,852)</u> |
| <b>Deferred Tax Closing Balance</b>            | <u>(16,098)</u> | <u>(3,852)</u> |

The tax charge in the Statement of Comprehensive Income reflects the movements in deferred tax on holiday pay and tax losses.

**11. IMPUTATION CREDIT ACCOUNT**

At balance date imputation credits available to the shareholders were

|  | <b>2017</b>  | <b>2016</b> |
|--|--------------|-------------|
|  | \$           | \$          |
| <b>Opening Balance</b>                           | 455          | -           |
| Payments to / (Refunds from) IRD                 | 846          | -           |
| RWT credits attached to Interest income received | <u>58</u>    | <u>455</u>  |
| <b>Closing Balance</b>                           | <u>1,359</u> | <u>455</u>  |

**12. INVENTORIES**

|                          | <b>2017</b>    | <b>2016</b>    |
|--------------------------|----------------|----------------|
|                          | \$             | \$             |
| Shelf/Processed Stock    | 63,411         | 47,295         |
| Growers Stock            | <u>117,207</u> | <u>132,637</u> |
| <b>Total Inventories</b> | <u>180,618</u> | <u>179,932</u> |

**Inventory Commitments**

A general security interest is held over all property by A Cracker of a Nut Limited which includes inventories.



**Walnuts New Zealand  
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**13. PLANT & EQUIPMENT**

|   | <b>2017</b>      | <b>2016</b>      |
|---|------------------|------------------|
|   | \$               | \$               |
| <b>Furniture &amp; Fittings</b>                         |                  |                  |
| At cost   | 3,498            | 2,495            |
| Less accumulated depreciation                           | <u>(686)</u>     | <u>(320)</u>     |
|   | <u>2,812</u>     | <u>2,175</u>     |
| <br>  |                  |                  |
| Current year depreciation                               | <u>366</u>       | <u>320</u>       |
|   | <u>366</u>       | <u>320</u>       |
| <b>Office Equipment</b>                                 |                  |                  |
| At cost   | 16,362           | 7,813            |
| Less accumulated depreciation                           | <u>(8,018)</u>   | <u>(3,091)</u>   |
|   | <u>8,344</u>     | <u>4,722</u>     |
| <br>  |                  |                  |
| Current year depreciation                               | <u>4,927</u>     | <u>3,091</u>     |
|   | <u>4,927</u>     | <u>3,091</u>     |
| <b>Plant &amp; Equipment</b>                            |                  |                  |
| At cost   | 228,110          | 209,717          |
| Less accumulated depreciation                           | <u>(48,383)</u>  | <u>(24,280)</u>  |
|   | <u>179,727</u>   | <u>185,437</u>   |
| <br>  |                  |                  |
| Current year depreciation                               | <u>25,636</u>    | <u>24,280</u>    |
|   | <u>25,636</u>    | <u>24,280</u>    |
| <br>  |                  |                  |
| <b>Total Plant &amp; Equipment</b>                      | <u>\$190,883</u> | <u>\$192,334</u> |
| <br>  |                  |                  |
| <b>Total Depreciation &amp; Impairment for the year</b> | <u>\$30,929</u>  | <u>\$27,691</u>  |

| <b>2017 Reconciliation between Opening and Closing Carrying Amount</b> | <b>Furniture &amp; Fittings</b> | <b>Office Equipment</b> | <b>Plant &amp; Equipment</b> | <b>Total</b>    |
|--|---------------------------------|-------------------------|------------------------------|-----------------|
|  | \$                              | \$                      | \$                           | \$              |
| <b>Gross carrying amount</b>   |                                 |                         |                              |                 |
| Balance at 1 April 2016  | 2,175                           | 4,722                   | 185,437                      | 192,334         |
| Additions  | 1,003                           | 8,549                   | 21,083                       | 30,635          |
| Disposals  | -                               | -                       | (2,690)                      | (2,690)         |
| Gain/(Loss) on Disposal  | -                               | -                       | 1,533                        | 1,533           |
| Less Current Year Depreciation   | <u>(366)</u>                    | <u>(4,927)</u>          | <u>(25,636)</u>              | <u>(30,929)</u> |
| <b>Balance at 31 March 2017</b>  | <u>2,812</u>                    | <u>8,344</u>            | <u>179,727</u>               | <u>190,883</u>  |



**Walnuts New Zealand  
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**14. INTANGIBLES**

|  | <b>2017</b>     | <b>2016</b>     |
|--|-----------------|-----------------|
|  | \$              | \$              |
| <b>Goodwill</b>                                |                 |                 |
| Opening Balance                                | 66,500          | -               |
| On Acquisition - Vendor Financed               | -               | 50,000          |
| On Acquisition - 6,000 shares issued at \$2.75 | -               | 16,500          |
| Closing Balance                                | -               | 66,500          |
| Total Intangibles                              | <u>\$66,500</u> | <u>\$66,500</u> |

In the year ending 31 March 2016, the 6,000 shares were issued at \$2.75 per share to MF & JM Lawrence, Directors of A Cracker of a Nut Limited.

An impairment test was carried out for the year ending 31 March 2017 based on future maintainable earnings (FME). The figure was calculated on an average weighted value of earnings (EBITDA), using actual results for 2016 and 2017 and projections for 2018. An earnings multiplier was then applied to calculate the enterprise value, justified by the existing customer base that was purchased at the time of acquisition. An impairment provision might be made if there was a reduction of \$13,117 (11%) in the average weighted value of earnings, which would result in a goodwill value that is less than the carrying value.

**15. TERM LIABILITIES**

Term Liabilities, are detailed below along with the original term, security and interest rate as at balance date.

|   | <b>2017</b>   | <b>2016</b>    |
|---|---------------|----------------|
|   | \$            | \$             |
| Term liabilities at balance date:                     |               |                |
| <u>Loan - A Cracker of a Nut Ltd (Vendor Finance)</u> | 79,786        | 140,806        |
| Interest rate: 4% per annum                           |               |                |
| Term: 36 Months from 1 May 2015                       |               |                |
| Monthly Repayments: Equal monthly payments            |               |                |
| <u>Loan - NZ Walnut Industry Group</u>                | 10,000        | 10,000         |
| Interest rate: 0% per annum                           |               |                |
| Term: 36 months from 1 May 2015                       |               |                |
| Monthly Repayments: Not required                      |               |                |
|   | <u>89,786</u> | <u>150,806</u> |
| Repayable as follows:                                 |               |                |
| Less than one year                                    | 63,483        | 61,022         |
| One to five years                                     | 26,303        | 89,784         |
| Total   | <u>89,786</u> | <u>150,806</u> |

**Securities & Guarantees**

- A General Security Interest in favour of A Cracker of a Nut Limited in respect of all of the right, title and interest in all property. Maximum priority sum \$300,000.

- The loan from NZ Walnut Industry Group is unsecured.

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**16. OPERATING LEASE COMMITMENTS**

|  | <b>2017</b>            | <b>2016</b>            |
|--|------------------------|------------------------|
|  | \$                     | \$                     |
| <b>Rent of Property</b>                        |                        |                        |
| Less than one year                             | 33,000                 | 28,000                 |
| Greater than one year and no greater than five | <u>2,750</u>           | <u>33,000</u>          |
|  | <u><u>\$35,750</u></u> | <u><u>\$61,000</u></u> |
| <b>Lease of Plant/Vehicles</b>                 |                        |                        |
| Less than one year                             | 8,376                  | 8,376                  |
| Greater than one year and no greater than five | <u>8,376</u>           | <u>16,752</u>          |
|  | <u><u>\$16,752</u></u> | <u><u>\$25,128</u></u> |

**17. CAPITAL EXPENDITURE COMMITMENTS**

At year end Walnuts New Zealand Co-operative Limited has committed \$0 (2016: \$12,000) to the completion of the walnut and shelling line (plant and equipment).

**18. SHAREHOLDERS' EQUITY**

**(a) Capital**

|   | <b>2017</b>           | <b>2016</b>           |
|---|-----------------------|-----------------------|
|   | \$                    | \$                    |
| 157,451 Class A Shares                  | 432,990               | 374,099               |
| Transaction Costs                       | (53,218)              | (51,043)              |
| <b>Total Issued and Paid up Capital</b> | <u><u>379,772</u></u> | <u><u>323,056</u></u> |

The Company incurred transaction costs of \$2,175 (2016: \$51,043) for legal and professional fees and distribution costs relating to the issue of new shares during the year, which have been deducted from equity (share capital).

At year end Walnuts New Zealand Co-operative Limited has Class A Shares (with voting rights), which can only be held by suppliers and intending suppliers of walnuts to Walnuts New Zealand Co-operative Limited.

The holder of Class A shares has one vote at shareholder meetings for every 500 shares held in the company (or part thereof). The shares are transferable, with the agreement of the Board.

The shares were authorised and issued at \$2.75 each, and are fully paid up. The shares have no par value.

**(b) Retained Earnings**

|  | <b>2017</b>            | <b>2016</b>            |
|--|------------------------|------------------------|
|  | \$                     | \$                     |
| Retained Earnings opening balance        | (20,171)               | -                      |
| Net Profit/(Loss) after tax              | <u>(26,300)</u>        | <u>(20,171)</u>        |
| Available for appropriation              | <u>(46,471)</u>        | <u>(20,171)</u>        |
| <b>Retained Earnings Closing Balance</b> | <u><u>(46,471)</u></u> | <u><u>(20,171)</u></u> |



**Walnuts New Zealand  
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**19. TRADE AND OTHER RECEIVABLES**

|                     | <b>2017</b>    | <b>2016</b>    |
|---------------------|----------------|----------------|
|                     | \$             | \$             |
| Trade Receivables   | 163,195        | 174,496        |
| Payments in Advance | 2,499          | 774            |
|                     | <u>165,694</u> | <u>175,270</u> |

**20. TRADE AND OTHER PAYABLES**

|                      | <b>2017</b>    | <b>2016</b>    |
|----------------------|----------------|----------------|
|                      | \$             | \$             |
| Trade Creditors      | 335,700        | 256,846        |
| Accrued Expenses     | 7,446          | 19,083         |
| Accrued Wages        | 13,305         | 12,935         |
| Westpac - Mastercard | 1,874          | 1,711          |
|                      | <u>358,325</u> | <u>290,575</u> |

The amount for Trade Creditors is made up of \$307,796 (2016: \$242,161) owed to growers and \$27,905 (2016: \$14,685) owed to other suppliers of goods and services.

**21. PROVISIONS**

|                                 | <b>2017</b>   | <b>2016</b>   |
|---------------------------------|---------------|---------------|
|                                 | \$            | \$            |
| <b>Current</b>                  |               |               |
| <b>Employee Benefits</b>        |               |               |
| Provision for Holiday Pay       | 20,519        | 15,918        |
| <b>Total Current Provisions</b> | <u>20,519</u> | <u>15,918</u> |
| <b>Total Provisions</b>         | <u>20,519</u> | <u>15,918</u> |

**22. FINANCIAL INSTRUMENTS**

The Company does not enter into any off Balance Sheet debt financial instruments. All financial instruments are recognised in the Financial Statements.

The Company's activities expose it to a variety of credit risk, market risk and liquidity risk.





**Walnuts New Zealand  
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**(a) Credit Risk**

Credit risk is the risk of the failure of a debtor or counterparty to honour its contractual obligation resulting in financial loss to the Company.

Financial assets which potentially subject the Company to credit risk consist of bank balances, trade receivable, and balances due from the Inland Revenue Department. The Company considers the maximum exposure to credit risk is for trade receivables of \$163,195. Cash equivalents are placed with New Zealand banks holding high credit ratings. Collateral is held in respect to financial assets. There were no material impaired or past due debtors as at 31 March 2017.

Financial assets comprise:

|                                 | <b>2017</b>    | <b>2016</b>    |
|---------------------------------|----------------|----------------|
|                                 | \$             | \$             |
| <b>Current Financial Assets</b> |                |                |
| Cash and Cash Equivalents       | 202,524        | 164,162        |
| Trade and Other Receivables     | 163,195        | 174,496        |
| Payments in Advance             | 2,499          | 774            |
|                                 | <u>368,218</u> | <u>339,432</u> |

**(b) Market Risk**

Market risk is the risk that changes in market prices will affect the Company's profitability. The objective of market risk management is to manage and control market risk exposures within acceptable parameters while optimising the return on risk. The Company considers the most significant market risk to be as follows:

Interest Rate Risk:

The fixed interest rates range between 0% and 4% per annum.

Interest rate sensitivity analysis:

The sensitivity analysis outlined below has been based on the exposure to interest rates for financial instruments at the end of the reporting period.

Based on the Company's average net level of interest bearing debt, the profit and equity for the year ended 31 March 2017 would decrease/increase by \$1,182 if there was a movement of plus/minus 100 basis points.



**Walnuts New Zealand  
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**(c) Liquidity Risk**

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The directors are responsible for the Liquidity Risk Management and as such have built an appropriate liquidity risk management framework for the management of short, medium and long term funding and liquidity management requirements. The Company manages liquidity risk by maintaining adequate reserves, banking facilities and borrowing facilities and by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities. Management also determines the timing and level of payout to the growers.

The following table details exposure to liquidity risk:

| <b>2017</b>              | <b>Less than<br/>1 year</b> | <b>1-5 years</b> | <b>Greater than<br/>5 years</b> | <b>Total</b> |
|--------------------------|-----------------------------|------------------|---------------------------------|--------------|
| Trade and Other Payables | 399,288                     | -                | -                               | 399,288      |
| Term Loans               | 65,544                      | 26,386           | -                               | 91,930       |
| Gross Liability          | 464,832                     | 26,386           | -                               | 491,218      |
| Less interest            | 2,036                       | 109              | -                               | 2,145        |
| Principal                | 462,796                     | 26,278           | -                               | 489,074      |

  

| <b>2016</b>              | <b>Less than<br/>1 year</b> | <b>1-5 years</b> | <b>Greater than<br/>5 years</b> | <b>Total</b> |
|--------------------------|-----------------------------|------------------|---------------------------------|--------------|
| Trade and Other Payables | 328,359                     | -                | -                               | 328,359      |
| Term Loans               | 65,544                      | 91,928           | -                               | 157,472      |
| Gross Liability          | 393,903                     | 91,928           | -                               | 485,831      |
| Less interest            | 4,522                       | 2,144            | -                               | 6,666        |
| Principal                | 389,381                     | 89,784           | -                               | 479,165      |

Trade and Other Payables include GST and Provisions.



**Walnuts New Zealand  
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**(d) Fair Values**

Walnuts New Zealand Co-operative Limited has financial instruments carried at fair value, with the fair value of all financial instruments equivalent to their carrying value. The following hierarchy defines the valuation method used to value these instruments. Level 3 has been used as the valuation method.

Level 1: Quoted (unadjusted) market prices in active markets for identical assets or liabilities.

Level 2: Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.

Level 3: Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

**(e) Capital Management**

The Company's capital structure consists of share capital and retained earnings.

Capital Management is the responsibility of the directors to sustain growth and maximise shareholder value.

**23. BUSINESS COMBINATIONS**

On 1 May 2015 Walnuts New Zealand Co-Operative Limited purchased the business of A Cracker of a Nut Limited, a small privately owned walnut processor.

The business combination was undertaken to provide a large number of walnut growers certainty over the future purchasing of their walnuts. This will be achieved through their common goals of:

- Reliable supply of premium-value product to our consumers
- Providing a path to market for our shareholders
- Efficient and effective processing and cohesive marketing
- Unity of purpose amongst our suppliers
- Behaviour that is socially, financially and environmentally responsible.

The Purchase price was made up of:

|                      |           |
|----------------------|-----------|
| Plant and equipment: | \$135,000 |
| Goodwill:            | \$ 66,500 |

The fair value of the total consideration: \$201,500

No other assets or liabilities were transferred at acquisition date.

This business combination was financed through Vendor financing of \$185,000 on the terms found in Note 15, and the issue of 6,000 fully paid shares at \$2.75 each.

**24. INTERESTS IN OTHER ENTITIES**

On 23 December 2016, 100% of the shares in Kernelz Limited and Walnuts New Zealand Limited were transferred to the Company at nil consideration by transacting shareholders, Malcolm and Jennifer Lawrence. The companies are currently shelf companies, and are being held by Walnuts NZ Co-operative Limited, for the right to the names only.

**Walnuts New Zealand  
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**25. GOING CONCERN**

The company made a loss for the year ended 31 March 2017 and is dependent upon the continued support of its shareholders and financiers. The directors are satisfied with the trading results post year end to support the going concern assumption.

**26. CONTINGENT LIABILITIES**

At balance date there are no known contingent liabilities. Walnuts New Zealand Co-operative Limited has not granted any securities in respect of liabilities payable by any other party.

**27. EXCEPTIONAL OPERATING RISKS**

The Company does not have any exceptional operating risks.

**28. SIGNIFICANT EVENTS AFTER BALANCE DATE**

The following significant event occurred after balance date:

The period of heavy rainfall during the harvest of April 2017 could have a significant negative impact on the quality and supply of walnuts for the year ending 31 March 2018. Lower quality walnuts may have to be directed into less profitable market channels. However, the negative effect of this on net financial results should be tempered by the fact that a lower price would be paid to growers for these lower quality walnuts.



# Walnuts New Zealand Co-operative Limited

## Notes to the Financial Statements For the Year Ended 31 March 2017

### 29. PRODUCT DISCLOSURE STATEMENT FORECASTS COMPARED TO ACTUAL

|   | Actual<br>31-Mar-17 | Product Disclosure<br>Statement Forecasts | Variance  |
|---|---------------------|---|-----------|
| Revenue - Sales   | 1,215,261           | 1,858,000                                 | (642,739) |
| Earnings Before Interest, Tax, depreciation and amortisation (EBITDA) | (4,572)             | 106,081                                   | (110,653) |
| Net Profit after tax  | (26,300)            | 65,016                                    | (91,316)  |
| Dividends   | -                   | -   | -         |
| Total Assets  | 822,375             | 716,260                                   | 106,115   |
| Cash and cash equivalents   | 202,524             | 188,910                                   | 13,614    |
| Total Liabilities   | 489,074             | 216,997                                   | 272,077   |
| Total interest-bearing liabilities                                    | 79,786              | 79,785                                    | 1         |
| Net Cash Flows from Operating Activities                              | 70,611              | 19,388                                    | 51,223    |

#### Commentary

|   |  |
|---|--|
| Revenue - Sales   | Frosts sustained in November 2015 had a negative impact on the supply of walnuts, and therefore revenue, for the 2017 year end.  |
| Earnings Before Interest, Tax, depreciation and amortisation (EBITDA) | As per the above. In spite of this, the Directors are pleased with the performance of Management in the second year of operation.  |
| Net Profit after tax  | As per above.  |
| Dividends   | No dividend proposed.  |
| Total Assets  | Trade Receivables were expected to be significantly higher (\$50,550 more) in line with the forecasted higher revenue (see above)<br><br>Stock values were expected to be significantly lower (\$105,640 less) due to the majority of the 2016 crop forecast to have already been processed and sold.<br><br>Fixed Assets were expected to be lower (\$54,000 less), however new machinery was purchased over 2015-2017 to automate the processing of walnuts.<br><br>Intangible Assets were expected to be lower (\$36,500 less). Forecasts were conservative with regards to the potential impairment of the Goodwill arising from the purchase of the business from A Cracker of a Nut Limited. |
| Cash and cash equivalents   | Forecasts were close to actual (\$14,000 more than forecast)   |
| Total Liabilities   | The timing of the pay out was forecast for March where the majority was paid out 6 April 2017. Once again, the Directors agreed to withhold their year end grower payments to ensure the Co-operative Company has sufficient cash flows to continue trading.   |
| Total interest-bearing liabilities                                    | In line with Directors' expectations.  |
| Net Cash Flows from Operating Activities                              | Forecasts were conservative.   |

## INDEPENDENT AUDITOR'S REPORT

To the Shareholders of Walnuts New Zealand Co-Operative Limited

### Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of Walnuts New Zealand Co-Operative Limited (the company), which comprise the statement of financial position as at 31 March 2017, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at 31 March 2017, and its financial performance and its cash flows for the year then ended in accordance with New Zealand equivalents to International Financial Reporting Standards (NZ IFRS) and International Financial Reporting Standards (IFRS).

This report is made solely to the company's shareholders, as a body. Our audit work has been undertaken so that we might state to the company's shareholders those matters which we are required to state to them in the auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company's shareholders, as a body, for our review procedures, for this report, or for the conclusion we have formed.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with Professional and Ethical Standard 1 (Revised) *Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

In addition to the audit we have carried out the following assignments; compilation work in relation to the audit of the Share Register which is compatible with independence requirements.

Other than the audit and this assignment, we have no relationship with or interests in, the company.

#### Emphasis of Matter

Without modifying our opinion we draw attention to note 25, going concern, and the Company's reliance on the continued support of its shareholders and financiers.

### Information Other than the Financial Statements and Auditor's Report

The directors of the company are responsible for the Annual Report, which includes information other than the financial statements and audit report which we obtained prior to the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated. We have nothing to report in this regard.

### Directors' Responsibilities for the Financial Statements

The directors are responsible on behalf of the company for the preparation and fair presentation of the financial statements in accordance with New Zealand equivalents to International Financial Reporting Standards (NZ IFRS) and International Financial Reporting Standards (IFRS), and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible, on behalf of the Company, for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or cease operations, or have no realistic alternative but to do so.

The directors are responsible for overseeing the company's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (NZ), we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the use of the going concern basis of accounting by the directors and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

The engagement partner on the audit resulting in this independent auditor's report is Gordon Hansen.

*PKF Goldsmith Fox Audit.*

**Christchurch, New Zealand**

20 July 2017